

To Whom It May Concern,

It is with great pleasure and without any reservation what-so-ever that I recommend Penny Villanueva for transaction coordination services. Penny is an exceptional professional who has become an indispensable part of my real estate brokerage team.

Over the years that I've worked with Penny, she has consistently demonstrated a level of reliability and trustworthiness that is truly rare. I have complete confidence in her abilities and trust in her integrity that she has complete access to my DocuSign account. She pretty much handles virtually every aspect of the transaction process, with the exception of writing the offer itself. I can always count on Penny to manage the details efficiently and accurately.

Penny's contributions have significantly enhanced my effectiveness as a real estate broker. I honestly don't know how I would manage my workload without her. I can call on her help anytime and have. Her organizational skills, attention to detail, and proactive approach are invaluable. It's not just me; every agent on my team relies on Penny's expertise.

My confidence in Penny stems not only from her direct performance but also from her association with Wendy Latham. Wendy was my personal transaction coordinator for many years and always delivered outstanding service. When Wendy established Latham Transaction Coordinating and assigned Penny to me and my team, the transition was seamless. Penny's excellence is a testament to Wendy's own high standards and training.

In short, Penny Villanueva is a top of her field TC. Her reliability, trustworthiness, and exceptional skills make her an asset to any real estate professional. I wholeheartedly recommend her services.

Sincerely,

Jason Gobeli

Solid Real Estate Solutions, Broker

solutions@solidresolutions.com

559.307.0550